

# Super Chemzyme IV Plus / Chemzyme Complete

MEGA DISTRIBUTORS

## CASE STUDY



Industry	Food industry / Canned Fish
Company	Samui Food Co.,Ltd.
Period	January 2007 – March 2008.
Area	Surat Thani, Thailand.
Sales Representative	Mr. Sophol Visawatinan
Marketing Manager	Mr. Preecha Prayudthanakul
Contact	Mr. Preecha ; Engineering Supervisor

### COMPANY DESCRIPTION

Samui Food Co.,Ltd, located in Surattani province,Thailand. It manufactured a wide range of canned foods, operates 12 hours six days a week with 300 staffs.

COST SUMMARY	SAVINGS / ROI
Super Chemzyme IV : ฿ 320 / \$ 11 per liter.	12 month treatment ; no fine : ฿ 151,920 / \$ 5,160.
Fine ฿ 100,000 / \$ 3,226 per month. Service Charges for FOG pump out ฿20,000 / \$645 per year.	12 month treatment;no treatment with 8 months violation with fine; no pump out : ฿ 820,000 / \$26,452.
<b>TOTAL SAVINGS: ฿ 668,080 / \$ 21.295</b>	

### PROBLEM

Failed TSS discharge of 120 mg/l (regulation; must below 50 mg/l)

Foul odors and heavy FOG build up.

Complained of foul smells from a school and neighbors around company.

Fine ฿ 100,000 / \$ 3,226 per onth by government.

Service charge for FOG pump out. Cost ฿ 20,000 / \$ 645 per year.

### SOLUTION

1 liter of super chemzyme IV plus each day.

Chemzyme complete 4 lbs/month.

### RESULTS

Base line TSS: 120 mg/l (January 07)

Jun 07 reading: 45 mg/l.

Feb 08 reading: 48 mg/l.

Reduced odors and FOG build up.

no FOG pump out.

no complaint.

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